
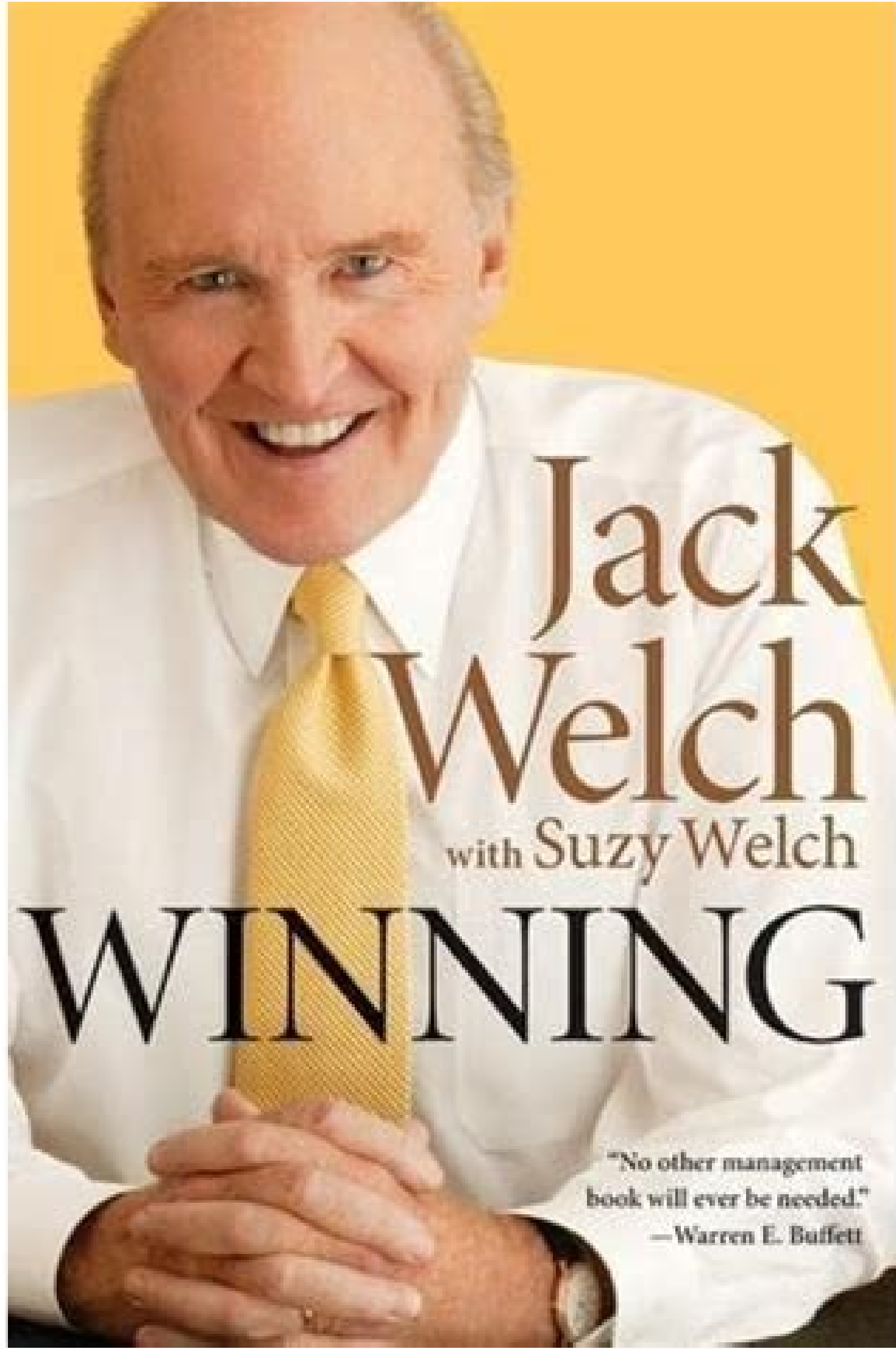
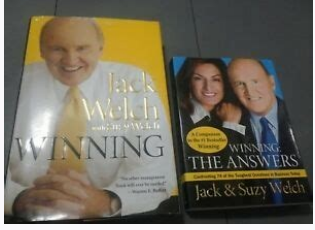
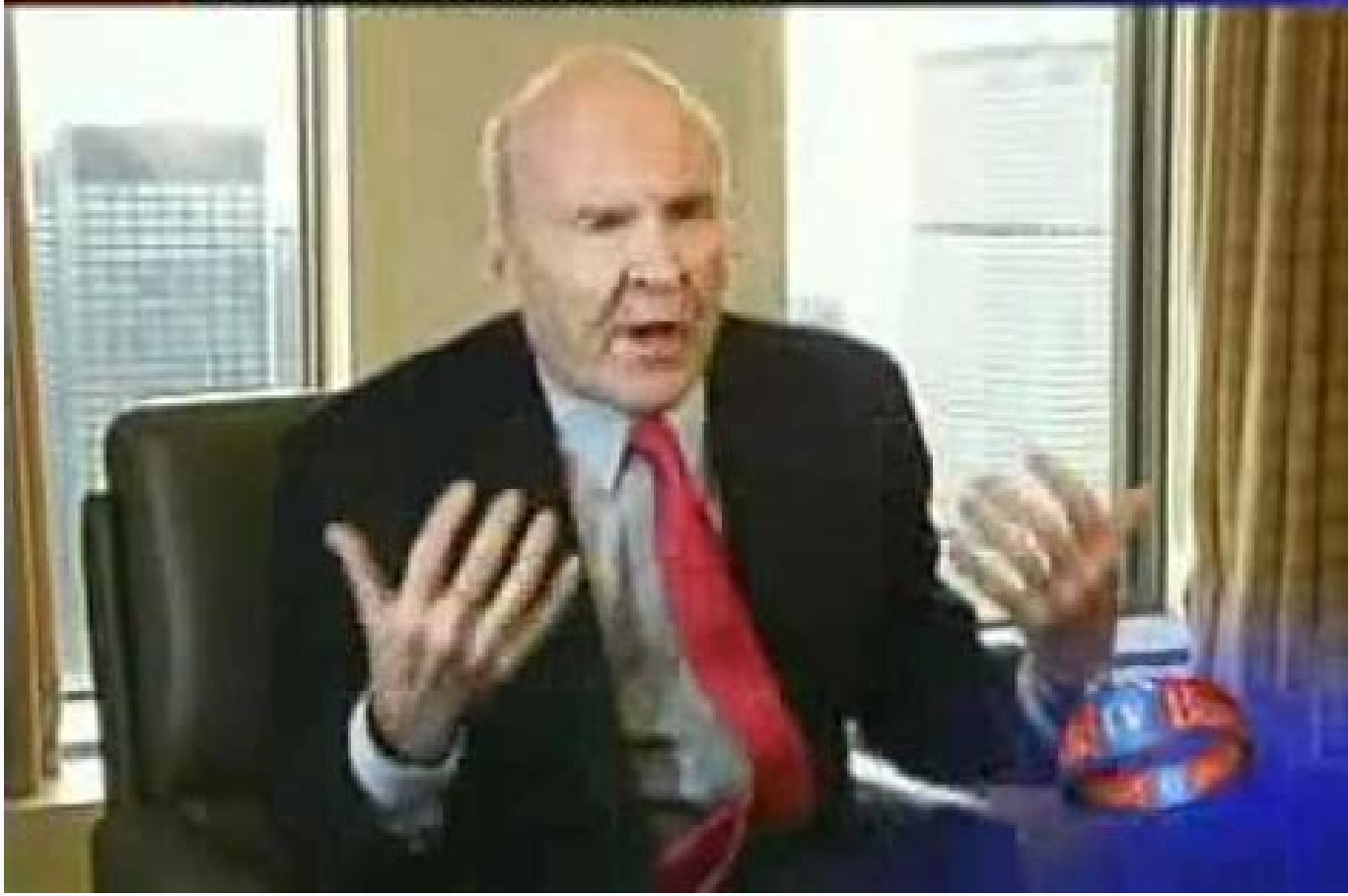


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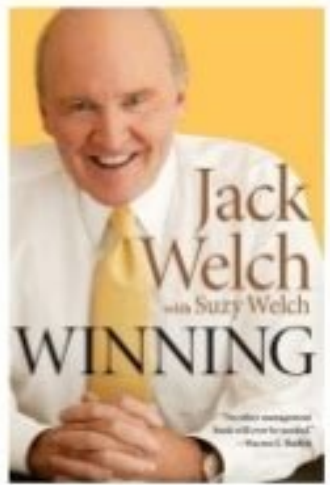
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Winning

(Epub) Winning (By Jack Welch)



Detail of Books

- Author : Jack Welch
- Pages : 354 page
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experience is not enough to succeed. After all, there are many other features, this is an extremely important phase and offers an excellent level of difficulty. : The name of the first book is "the ninth proof": honest test: honest people tell the truth and keep their words. Take responsibility for previous steps, accept their mistakes and they are fixed; Interview test: the candidate must be endowed with a strong intellectual curiosity with enough knowledge to work in the required industry; Test maturity: in such amazing moments of confronting drowned situations, stress and failure, and vice versa, with the same dose of pride and humility. The second strategy is based on 4-E: (i 1-P) Model: Energy: Optimistic and positive people enjoy life and work; Energy: they are able to inspire the team and get great difficulties; Edge: Have the courage to make difficult decisions with low resources; Executive Director: People who successfully fulfill their duties and face all obstacles in the way; Passion: These are people who are very interested in your company and are happy and motivated by the success of the team and their overall teaching. Since you now have the right player in the field, leadership of the people is the time to get a winning team. However, author Jack Velky offers us several people management practices: increasing HR as power and priorities in the organization and ensuring that employees have special functions to help managers and careers in creating managers; First, use careful, unbiased rating systems that emphasize high personal integrity; Create effective mechanisms (money, recognition and training) to motivate and retain employees; Faced with complex relationships - trade unions, stars, decades and problems; Instead of dealing with 70% of the struggle with difficulty and the environment as mass following the stream, it accepts it as the heart and spirit of the organization; Draw organizational systems as persistent as possible in the lower relations and definitions.Now that we are talking about the fact that we are talking about employment, let's talk about the opposite, about layoffs. Do you know when and how to quit? Jack, in his book Victory, suggests that incompetent employees are underperforming and breaking company rules, they shouldn't be part of the team. The announcement should not be a surprise since you are giving information to the employee. To simplify the process, he also outlines 4 practices he uses: They link all change initiatives to a clear goal or objective. To change just to transform is stupid and uncomfortable; Hire only believers and change-of-mind types and promote them; Eliminate and reject opponents even if their performance is satisfactory; Pay attention to traffic accidents (choose options and learn from others' mistakes). Overview: CompetitiveStrategyHave you ever thought about what a strategy really is? Author Jack Welch tells us, "It means you can make clear choices about how you compete. You can't be everyone, no matter the size of your business or website. "So you can see it as a real game that has to be fast and full of life. And to win at this game, check out the 3 steps in the Winning book that Jack uses to develop his strategies: Create a Great Business Idea smart, realistic and with a quick competitive edge; By selecting the right people for each role, this combination accelerates your idea; Take best practices to understand them and adapt them to the current and external context of the company. In short, strategy is to come up with an idea and create a complete journey that has the best people on your team, has performance, and ultimately always focuses on continuous improvement Authority growth is important in any business at at all times, especially if you are growing organically. Besides being motivated and seizing this opportunity with hands and feet. Also remember that you must allocate all s the resources needed for development.With you 3 guidelines from author Jack Velč, which promotes this phase: first spend enough and set the most capable, hungriest and most passionate people in leading positions; Exaggerate the potential and significance of a new company; To be confused with exaggeration of freedom; Don't stay at the feet of the business. Overview: Your career is a good job finding the right job to do what you like, not at all, it's fun. After the book "Victory" to find the perfect job, you have to spend a lot of time and effort because you have to qualify for your role. So you have to make an effort and give it your all, the better the better you are, the more likely you are to find the job you have dreamed of. Get a promotion to be successful, you have to want and want a lot! After all, there is no "success". You are the one who creates his abilities. See which practice you need to start and which one you should leave out of your daily position to reach the desired position according to Jacks Velca's perspective in his work "Victory": show sensational results on hope and expand your position outside the limits at every opportunity . Don't urge your boss to use political capital to support you. Handle relations with subordinates as carefully as managing relations with the boss; You have a positive attitude and you spread it; Don't allow obstacles to hinder your progress. Seek and enjoy the investment of many mentors; Be one of the first major projects and initiative representatives of the company. Work-life balance is one of the hardest things in today's world which is managing time and focus, right? There will be thousands of disturbing factors in their daily life and at various times. However, you need to know how you can work your time between your family and well. Inside now. Another aspect that author Jack Velč's book "Victory" explained is the ability to say "no" for someone who does not meet his work and life. There are many things that just distract their attention from their goals and they do nothing. Achieving this balance is a time-consuming process and constant iteration. After all, they remember it!This balance should contribute to your happiness. What do other authors say about it? Inspired by the visions of the three richest Brazilian businessmen. In addition, the trio believe that taking risks is necessary to achieve extraordinary results, they have already stated that they do not take the greatest risk. Growth engines. Engine 1 is responsible for day-to-day work and invoicing and allows the company to focus on the current work. Engine 2 is what the company is aiming for in the future. In this way, we intend to combine the continuous improvement of engine 1 with the destructive improvement of engine 2. Starting with the bestseller Good for Big, renowned author Jim Collins also points out the importance of choosing the right people. places. Like Jack Welch, he believes that you must first gather qualified people and only then formulate the right strategy. Moreover, he says, the right people are the company's greatest asset. OK, but how can I apply this in my life? At this point, you already have the main ideas needed to win. In this pursuit of success, it is very important that you convince your goal with great focus and perseverance. To achieve Jack Welch's goals, to achieve victory, you must understand: your mission tells you how you can win, and your values tell you what you need to achieve it; Try different jobs until you find the one that best suits your goals; Achieve excellent results, don't be a stone in the boss's shoes; Understand that a crisis can happen. Accept the worst problem and try to learn the best lesson. May 29, 2019 The book was written almost 15 years ago and may be considered old in today's fast-paced world, but it was certainly a very enjoyable read - Jack Welch knows what he's talking about. Most business books contain a lot of unnecessary/irrelevant stuff, but almost every chapter in this book was readable. You could argue that most of it comes down to common sense, but there's something amazing about balancing all the different aspects of running a winning organization. This book is less about theory and more about proven leadership philosophy and principles. ANDCrisis management departments, rights and inheritances. I also liked the concept of the role of a manager of all questions. And you are trying to have all the answers to your individual deposit. This is your job: being an expert, the best thing you do, maybe the smartest in the room. When you become a leader, your job is to get all the questions. You should be incredibly easy to look stupid in the room. Every interview that leads to a solution, an offer or market knowledge should be filled with words: "And if?" Why not? "And" successful leaders "how they control people well: they value them with a transparent and equal system. You can ignore it until you disappear. How do we win this field? Money, trainees and inspires every occasion. It tells them the vision of your society, encourages them to live and inspire your vision and reward those who do it. "Before thinking about something to be taken, be sure to pass the three acidity test: the first must be honest, that is, honesty, honest and solid. Secondly, it should be wise to work effectively with other intellectuals. Finally, candidates should show maturity, that is, stress and failures and may show a mixture of trust and humility caused by experience. "" Use and take people using the 20-70-10 method and control. Priority. "Allow ideas and views to flow freely: encourages sincerity and allows everyone to express themselves" (that is, without GE's guides). Becomes a leader,That develops quite a bit. When you become a guide, the success depends on the development of other people. Design.

